

Message Text

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COMMERCE

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P 302315Z OCT 75

FM SECSTATE WASHDC

TO AMEMBASSY ATHENS PRIORITY

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E.O. 11652: N/A

TAGS: EGEN

SUBJECT: ASPROPYRGOS REFINERY AND EXIMBANK

1. LUMMUS COMPANY HAS ADVISED EXIMBANK AND COMMERCE THAT IT WILL BE SENDING A SENIOR MANAGEMENT TEAM TO ATHENS WEEK OF NOVEMBER 3 LED BY EXECUTIVE VICE PRESIDENT MARVIN R. RAMER. TEAM WILL WANT TO MEET WITH VISITING EXIMBANK GROUP AND APPROPRIATE GREEK COUNTER-PARTS CONCERNING ASPROPYRGOS REFINERY PROJECT. LUMMUS TEAM WILL DISCUSS PROJECT AND ATHENS MEETINGS WITH EXIM EXECUTIVE VICE PRESIDENT BEIM ON NOVEMBER 3. EXIM PLANS TO REPORT PROMPTLY TO EMBASSY RESULTS OF NOVEMBER 3 WASHINGTON DISCUSSIONS.

2. LUMMUS REQUESTS EMBASSY COORDINATE APPOINTMENTS ALONG FOLLOWING APPROACH: (A) U.S. ONLY MEETING BETWEEN EXIM, LUMMUS AND EMBASSY; (B) PRIVATE RAMER MEETING WITH AMBASSADOR AFTERNOON NOVEMBER 7; (C) AFTER U.S. ONLY MEETINGS EXIM, LUMMUS, TAVOULARIS MEETING AT TUTINO, RAMER LEVEL. RAMER PLANS TO ARRIVE ATHENS MORNING OF NOVEMBER 7, SO TAVOULARIS MEETING PRESUMABLY WOULD HAVE TO BE AFTERNOON NOVEMBER 7 OR ON NOVEMBER 8. OTHER LUMMUS REPRESENTATIVES

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PLAN TO ARRIVE NOVEMBER 4.

3. FYI LUMMUS REPORTS IN CONFIDENCE THAT ACTIONS ARE MOVING
RAPIDLY AT SENIOR GREEK LEVELS SINCE RECENT ARRANGEMENTS WERE
AGREED WITH GREEK PARTIES CONCERNING HOECHST ROLE IN THE PROJECT.
END FYI
INGERSOLL

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